BRISBANE MARKETS LIMITED®

2020 Annual General Meeting

PROXIES

Proxies to the Chairman	30,731
Proxies to Others	89,875

BRISBANE MARKETS LIMITED®

CHAIRMAN
TONY JOSEPH

BRISBANE MARKETS LIMITED®

CHIEF EXECUTIVE OFFICER

ANDREW YOUNG

BRISBANE MARKETS LIMITED®

DELIVERING ON OUR MASTER PLAN

Our Mission

To provide infrastructure and services to facilitate the marketing of fresh food, flowers and other ancillary products.

Collective Ambition

To achieve growth through ownership and investment in Central Markets and associated infrastructure in Australia.

Strategic Focus

Growing the business through site development and pursuing opportunities that reflect the company's core business (market management and ownership

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STRATEGIC PRIORITIES

- **Site Utilisation**
- **Business development and diversification**
- **Stakeholder relations and positioning**
- **Capital and asset management**
- **People and culture**

FY20
FINANCIAL PERFORMANCE

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FINANCIAL PERFORMANCE

Underlying net operating profit before tax

$15.99 m ↑ 4.65%

Net profit before tax

$9.42 m ↑ 0.96%

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BML UNDERLYING PROFIT BEFORE TAX

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RESULTS

	2020 $ million	2019 $ million	% change
BML site operating profit	14.23	13.91	2.30%
PMGL operating performance and investment	1.76	1.37	28.47%
Underlying Net Operating Result	15.99	15.28	4.65%
Share of Property Revaluation from Perth Markets Group Limited	1.25	2.48	
Brisbane Markets Site Investment property decrease	(2.22)	(8.43)	
Share of Income Tax adjustment in Perth Markets Group Limited	(5.83)		
Fair Value movement in investment	0.23		
Net Profit before tax	9.42	9.33	

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CONTINUED ASSET GROWTH

Total Assets

$395.03 m ↑4.11%

Net Assets

$191.68 m ↑ 2.15%

NTA/share

$3.51/share

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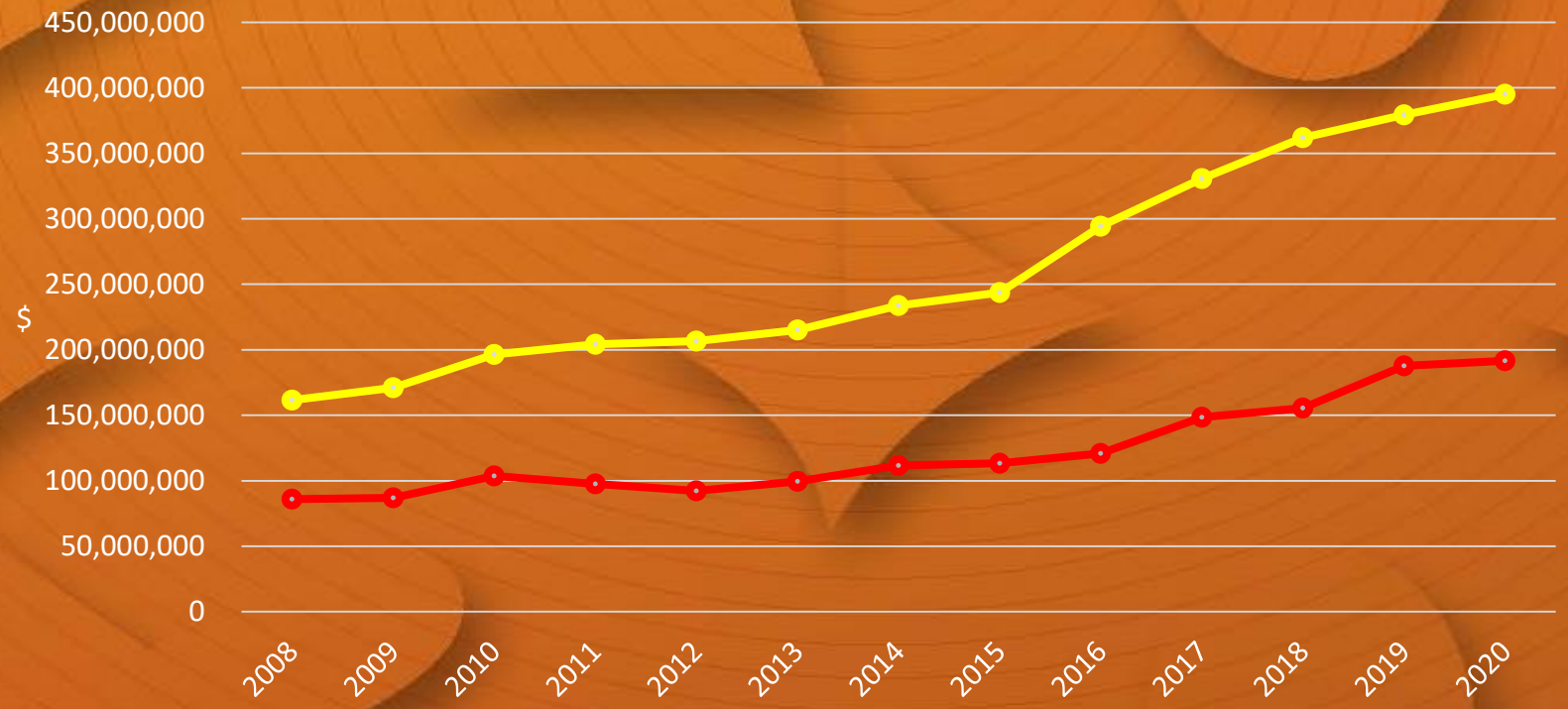
TOTAL ASSETS/NET ASSETS



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NET TANGIBLE ASSETS PER SHARE

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DIVIDENDS PAID (CENTS PER SHARE)

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PROPERTY PERFORMANCE

Total Lettable Area (incl. land leases)	**165,810m²**
Total Lettable Area (excl. land leases)	**141,808m²**
Total Leases	**257**
Total Tenants	**170**
Site Occupancy	**98.81%**

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TOTAL LETTABLE AREA (EXCL. LAND LEASES)

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FY20

ORGANISATIONAL HIGHLIGHTS

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COMMITMENT TO LONG-TERM GROWTH

A	Building E1 – 6,362m^2 purpose built produce facility
B	Building A1 Extension – 169m^2 extension
C	Building D refurbishment works
D	Covered Loading Area 2 – 2,332m^2 roof structure
E	Total Site Occupancy 98.81%
F	Ongoing contribution from Perth Markets

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FY2020/21 Projects

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MAJOR PROJECTS FY2020/21

A	Site Safety Program
B	Major Asphalt replacement
C	CUA Ventilation
D	Southgate sewerage connections
E	Weekend Markets customer ramp
F	Site Upgrading Works - Various

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RESPONSE TO COVID-19

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RESPONSE TO COVID-19

	1,155 hours of additional cleaning
	65,293 health assessments
	18 Public Health Alerts
	52 Tenants ongoing rent relief
	8,842 views of COVID-19 Information page
	100% tenants received a level of support

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BRISBANE FLOWER MARKET®

BRISBANE MARKET PLACE®

BRISBANE MARKETS SOUTH GATE

BRISBANE PRODUCE MARKET®

www.brisbanemarkets.com.au